Message Text

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DRAFTED BY: COM/OIM/SAD/WALE
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ARA/APU:JDAVIS
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R 132121Z MAY 74
FM SECSTATE WASHDC
TO AMEMBASSY BUENOS AIRES
INFO AMEMBASSY ASUNCION
AMEMBASSY BRASILIA
AMCONSUL PORTO ALEGRE
AMCONSUL RIO DE JANEIRO
AMCONSUL SAO PAULO

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E.O. 11652: NA

TAGS: BEXP, BR, PA, AR

SUBJECT: U.S. AGRIC. AND FARM EQ. TRADE MISSION TO BRAZIL/

PARAGUAY

REF: 10 FAM 974

- 1. USDOC SPONSORING U.S. SPECIALIZED AGRICULTURAL AND FARM EQUIPMENT TRADE MISSION TO BRAZIL/PARAGUAY, AUG 5-16, 1974. MISSION SCHEDULED VISIT ASUNCION AUG 5-7, SAO PAULO AUG 7-10, PORTO ALEGRE AUG 11-13 AND BELO HORIZONTE AUG 14-16.
- 2. MISSION PROCUREMENT NOW IN FINAL STATES. WITH AMEMBASSY BUENOS AIRES CONFIRMATION, WE PROPOSE OFFER MEMBERS SUBJECT MISSION OPTION TO EXTEND TRAVEL TO INCLUDE INFORMAL VISIT BUENOS AIRES, BEFORE OR AFTER COMPLETION OFFICIAL UNCLASSIFIED

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ITINERARY. IF POST CONCURS IN THIS PROPOSAL, COMMERCE WOULD

PROVIDE COMPANY CATALOGS AND OTHER DETAILED INFORMATION, INCLUDING SPECIFIC BUSINESS INTERESTS, ON EACH MISSION MEMBER, FOR POST ASSISTANCE IN MAKING BUSINESS APPOINTMENTS ON AN INDIVIDUAL BASIS.

- 3. PROPOSED BUENOS AIRES VISIT WOULD NOT BE AN OFFICIAL LEG OF THE MISSION. NO OFFICIAL FUNCTIONS WOULD BE REQUIRED, NOR WOULD THERE BE USDOC BUDGET AVAILABLE FOR THIS ACTIVITY.
- 4. FOLLOWING U.S. FIRMS SIGNED PARTICIPATE SUBJECT MISSION. IN ADDITION TO THESE, COMMERCE CURRENT WAITING LIST INCLUDES ANOTHER FIVE U.S. FIRMS INTERESTED IN PARTICIPATING SHOULD ONE OF THE FOLLOWING DROP OUT FOR ANY REASON. COMPETING LINES WILL BE ELIMINATED IF POSSIBLE. POST COMMENTS REGARDING MARKET POTENTIAL FOR THE PRODUCT LINES REPRESENTED BY THESE FIRMS WOULD BE APPRECIATED ASAP.

SUJUP MFG. COMPANY, SHEFFIELD, IOWA (GRAIN STORAGE AND HANDLING EQ; SEEKING DISTRIBUTOR); FERGUSON INDUSTRIES, DALLAS, TEX. (MFR. OF FERTILIZER, FEED AND CHEMICAL PROCESS EQ; ENGRG AND DESIGN CAPABILITY; BROAD EXPERIENCE IN LIQUID FERTI-LIZER AND LIQUID FEED SUPPLEMENT EQ; SEEKING DISTRIBUTOR); STEIGER TRACTOR, INC., FARGO, N.DAK. (FOUR-WHEEL DRIVE TRACTORS; SEEKING DISTRIBUTOR); TECTANK, INC., PARSONS, KANS. (BOLTED STEEL TANKS FOR STORAGE OF GRAIN, LIQUIDS, CHEMICALS, WASTE WATER TREATMENT, POTABLE OR GROUND WATERS, FUEL OIL; SEEKING DIRECT SALES/AGENCY ARRANGE-MENT); CUMBERLAND CORP., CHATTANOOGA, TENN. (POULTRY RAISING EQ., INCLDG. MECHANICAL FEEDERS, BROODERS, WATERERS, FEED BINS AND COOPS; ROYAL INDUSTRIES-HUTCHINSON DIV., CLAY CENTER, KANS. (GRAIN HLDG. EQ. AND GRAIN PROCESSING EQ., TILLAGE TOOLS; SEEKING DIRECT SALES/DISTRIBUTOR): BAUGHMAN-OSTER AMERICA, INC., ST. LOUIS, MO. (COMPLETE LINE OF STORAGE AND DRYING SILOS, WITH ALL ACCESSORIAL EQ.,; SEEKING LICENSING AGREEMENT/JOINT (LAND CLEARING AND BREAK-ING EQ.); LUBBOCK MFG. (VIBRATING CHISSEL PLOW); TIFFANY INDUS. (GRAIN STORAGE AND HANDLING EQ.); DALTON, COOPER COOPER AND GATES CORP., NYC (EXP. MGMT. FIRM HANDLING WIDEST RANGE FARM MCHY AND IMPLEMENTS). RUSH

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 13 MAY 1974 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a

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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:

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Secure: OPEN Status: NATIVE

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To: BUENOS AIRES

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005